



IS LOOKING FOR

## AN EXPERIENCED INTERNATIONAL RELATIONS DIRECTOR

You are an experienced, dynamic International Relations professional and you could be tempted by a new challenge? You are interested in developing an ambitious European trade policy and build contacts among international business organisations? You think that the voice of European business has to be heard on European trade policy in Europe and throughout the world? You are excited by the enormous potential lying in the network of BUSINESSEUROPE and its 41 member federations in 35 countries?

Then you could be the missing link in a dynamic team working for a stronger Europe in an open global economy!

### THE SUCCESSFUL CANDIDATE SHOULD:

- ❑ have at least seven years of relevant professional experience, including at least five years in international economic and trade relations and at least three years of management experience.
- ❑ have excellent command of written and spoken English (native or equivalent) - good knowledge of French and German will be a plus;
- ❑ have a relevant university degree;
- ❑ have a convincing and outgoing personality;
- ❑ have excellent knowledge of the European Union trade and investment policy and of international economic institutions (WTO, OECD, G8, G20, etc.);
- ❑ have a proven record of successfully defining and implementing an advocacy strategy on international trade;
- ❑ have a proven ability to lead a team and coordinate an international network of experts;
- ❑ have a good understanding of economic and business issues as well as of the functioning of EU institutions;
- ❑ be familiar with the functioning of business associations and able to work with International Relations directors of member federations;
- ❑ be able to contribute to overall strategic planning;
- ❑ have the ability to translate complex issues into clear messages;
- ❑ have competencies in speech writing;
- ❑ be able to manage/coordinate advocacy campaigns;
- ❑ be at ease with people of different nationalities and conscious of the many socio-cultural differences that characterise Europe;
- ❑ be a good organiser, independent and hard-working with the ability to make things happen;
- ❑ be willing not only to handle the creative and conceptual sides of the job but also to perform hands on;
- ❑ be computer-proficient (Microsoft office programmes).

Closing date for applications: 20 August 2013

**Interested candidates are invited to send a letter of motivation and full curriculum vitae to the attention of Markus J. Beyrer, Director General of BUSINESSEUROPE, c/o Marie France Liénard**

**Mail to: [mf.lienard@businessseurope.eu](mailto:mf.lienard@businessseurope.eu)**