



NOVEMBER 2011 ECONOMIC OUTLOOK FOR BULGARIA: ANSWERS FROM BIA

Overall trend in employment	Same	Up	Same	Up		
	Industry: past 6 months Industry: next 6 months		Services: past 6 months	Services: next 6 months		
Driving force behind investment decisions in the next 6 months	positive	neutral	neutral	positive		
Note that the state of the stat	Replacement	Extension	Rationalisation	Innovation		
ecisions	neutral	negative	negative	negative	neubgal	neubgal
nfluence on companies' investment	Global demand	Domestic demand	Cost of finance	Availability of finance	Company Profitability	Capacity Utilisation
						0
Investment intentions over the next 6 months			Services			
	(faster pace)	(slower pace) Industry	Industry	(slower pace)	(faster pace)	
	Increase	Increase	Unchanged	Decrease	Decrease	
nonths	Services					
rend in profitability over the next 6	Industry	-	ŭ			
	Positive	Negative	Unchanged			
months	Services					
Trend in business climate over the next	Industry					
	Positive	Negative	Unchanged			
CONOMIC SENTIMENT						
•		0, 1	0,1			
xports nports		0,2 0,1	0,1 0,1			
rivate non-residential investment		0,0	0,0			
nvestment (Gross Fixed Capital Formation)		0,1	0,1			
Public consumption		0,0	0,0			
Private consumption		0,0	0,0			
Components of aggregate demand - in rea Annual % change	al terms					
		0,0	0,0			
gross public debt (% of GDP) current account balance (% of GDP)		0,2 0,0	0,2 0,0			
overnment net lending (% of GDP)		0,0	0,0			
mployment growth		-0,2	0,7			
Inemployment rate		10,5	10,0			
Consumer price inflation		5,0	3,5			
eal GDP growth		1,5	2,0			
nnual % change		2011	2012			





ACCESS TO FINANCE AND IMPAC	T OF THE CRISIS ON P	OTENTIAL GROWT	Н		
Compared to 6 months ago, cost/access to finance has been for SMEs	sharply up / restrained	up / more difficult Cost Access	same	down / easier	
for larger companies (>250 employees)	Cost Access			
Over the next 6 months, cost /access to finance will be for SMEs	sharply up / restrained	up / more difficult	same Cost Access	down / easier	
for larger companies (>250 employees)		Cost Access		
	Consolidation of banking sector balance sheets	Access to capital markets	Engcouraging equity financing through tax reforms	Better use of existing EU instruments (including EIB)	Greater potential for Public-Private- Partnerships
Measures to alleviate current financial difficulties for SMEs	Moderate effect	Moderate effect	Important effect	Important effect	Important effect
	Consolidation of banking sector balance sheets	Access to capital markets	Encouraging equity financing through tax reforms	Better use of existing EU instruments (including EIB)	Greater potential for Public-Private- Partnerships
Measures to alleviate current financial difficulties for midsize and large companies	Moderate effect	Moderate effect	Important effect	Important effect	Important effect





Monetary policy is	Tight, appropriate for the euro area	Tight	Appropriate	Loose	Loose, appropriate for the euro area
			yes		
	adequate	inadequate			
Consistency between fiscal and monetary policies	yes				
		o chi ofo chon		un ati afaatan	no clear committment
Regarding the sustainability of public	excellent committment	satisfactory committment	neither satisfactory nor unsatisfactory yes	unsatisfactory committment	creating an extremely
ixit Strategies	excessive focus	sufficient focus	satisfactory nor unsufficier	unsufficient focus	so far ignored
nstitutions Greater efficiency of public			yes	yes	
Credible cost-cutting measures ncreased scope of public-private				yes	yes
Reform of pension systems					yes
mproved efficiency of healthcare sector				yes	yes
intry Strategies	excessive focus	sufficient focus	satisfactory nor unsufficier	unsufficient focus	so far ignored
Nore and better-targeted education and raining				yes	
lore and better targeted R&D and rioritisation of infrastructure				yes	
rioritisation of infrastructure ivestments		yes			
Growth enhancing tax reforms		· 		yes	
	respect the 3% limit	be in balance			
n 2015, the government deficit will	yes	no			