



NOVEMBER 2011 ECONOMIC OUTLOOK FOR GERMANY: ANSWERS FROM BDA AND BDI

MAIN FORECAST						
Annual % change		2011	2012			
Real GDP growth		3,0	1,0			
Consumer price inflation		2,3	1,8			
Unemployment rate		6,1	6,1			
Employment growth		1,3	0,4			
government net lending (% of GDP)		-0,9	-0,6			
gross public debt (% of GDP)		82,4	81,1			
current account balance (% of GDP)		4,8	4,9			
Components of aggregate demand - in rea	al terms					
Annual % change						
Private consumption		0,9	0,5			
Public consumption		0,7	0,5			
Investment (Gross Fixed Capital Formation)		9,6	3,3			
Private non-residential investment		7,8	2,9			
Exports		7,8	2,9			
Imports		7,7	4,1			
ECONOMIC SENTIMENT						
	Positive	Negative	Unchanged			
Trend in business climate over the next	1001010	noguaro	Industry			
6 months						
6 monuis			Services			
	Positive	Negative	Unchanged			
Trend in profitability over the next 6		-	Industry			
months			Services			
			Services			
	Increase	<i>I</i>			D	
		Increase (slower pace)	Unchanged	Decrease (slower pace)	Decrease (faster pace)	
Investment intentions over the next 6	(faster pace)	(slower pace)	Unchanged	Decrease (slower pace)	(faster pace)	
			-			
		(slower pace)	Unchanged Services			
		(slower pace)	-			Capacity Utilisation
months Influence on companies' investment	(faster pace)	(slower pace) Industry	Services	(slower pace)	(faster pace)	Capacity Utilisation
months Influence on companies' investment	(faster pace) Global demand positive	(slower pace) Industry Domestic demand	Services Cost of finance	(slower pace) Availability of finance	(faster pace) Company Profitability	
months Influence on companies' investment decisions	(faster pace) Global demand positive Replacement	(slower pace) Industry Domestic demand neutral Extension	Services Cost of finance neutral Rationalisation	(slower pace) Availability of finance positive Innovation	(faster pace) Company Profitability	
months Influence on companies' investment decisions Driving force behind investment	(faster pace) Global demand positive	(slower pace) Industry Domestic demand neutral	Services Cost of finance neutral	(slower pace) Availability of finance positive	(faster pace) Company Profitability	
Investment intentions over the next 6 months Influence on companies' investment decisions Driving force behind investment decisions in the next 6 months	(faster pace) Global demand positive Replacement neutral	(slower pace) Industry Domestic demand neutral Extension neutral	Services Cost of finance neutral Rationalisation neutral	(slower pace) Availability of finance positive Innovation	(faster pace) Company Profitability neutral	Capacity Utilisation



ACCESS TO FINANCE AND IMPAC	T OF THE CRISIS ON P	OTENTIAL GROWTH	l		
Compared to 6 months ago, cost/access to finance has been for SMEs	sharply up / restrained	up / more difficult	same Cost Access	down / easier	
for larger companies (>250 employees)		Cost Access		
Over the next 6 months, cost /access to finance will be for SMEs	sharply up / restrained	up / more difficult Cost Access	same	down / easier	
for larger companies (>250 employees,)	Cost Access			
	Consolidation of banking sector balance sheets	Access to capital markets	Engcouraging equity financing through tax reforms	Better use of existing EU instruments (including EIB)	Greater potential fo Public-Private- Partnerships
Measures to alleviate current financial difficulties for SMEs	Important effect	Important effect	Moderate effect	Moderate effect	Moderate effect
	Consolidation of banking sector balance sheets	Access to capital markets	Encouraging equity financing through tax reforms	Better use of existing EU instruments (including EIB)	Greater potential fo Public-Private- Partnerships
Measures to alleviate current financial difficulties for midsize and large companies	Important effect	Important effect	Moderate effect	Very limited effect	Important effect





Monetary policy is	Tight, appropriate for the euro area	Tight	Appropriate yes	Loose	Loose, appropriate fo the euro area
	adaguata	inadequate			
Consistency between fiscal and monetary policies	adequate yes	madequate			
			neither satisfactory nor	unsatisfactory	no clear committmen
	excellent committment	satisfactory committment	unsatisfactory	committment	creating an extremel
Regarding the sustainability of public		yes			
Exit Strategies Fight fiscal rules and more effective	excessive focus	sufficient focus	satisfactory nor unsufficier	unsufficient focus	so far ignored
nstitutions Greater efficiency of public		yes	yes		
Credible cost-cutting measures Increased scope of public-private			yes yes		
Reform of pension systems				yes	
mproved efficiency of healthcare sector				yes	
Entry Strategies More and better-targeted education and	excessive focus	sufficient focus	satisfactory nor unsufficier	unsufficient focus	so far ignored
raining				yes	
Nore and better targeted R&D and Prioritisation of infrastructure			yes		
nvestments			yes		
Frowth enhancing tax reforms				yes	
	respect the 3% limit	be in balance			
n 2015, the government deficit will	yes	no			