

# Business views on consumer product safety issues in a global trade context

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#### **Agenda**

- Safety: interests and benefits
- Challenges to get it right
- Solutions
- Opportunities





#### Safety: interests and benefits (1)

#### Governments

- Avoid catastrophes
- Serve society safety preferences optimally
- Balanced effect on trade relationships
- Solid reputation for safe products, to support exports

#### Citizens

- Can buy and use products freely
- No worry about excessive or frequent risks
- Can find jobs in prosperous companies





## Safety: interests and benefits (2)

#### Companies

- Have customers who trust products in general
- Meet customers expectations
- Accepted safety at reasonable cost and effort
  - No overshoot
  - Global harmonization: no unjustified differences of requirements
  - No duplicate testing
  - No superfluous documentation and bureaucracy
- Level playing field
- Room for differentiation, also on safety
- Solid company reputation for safe products, to support sales and brand value





#### Society preferences and a safety optimum

- Life is full of risks
  - Reducing risk has a price
  - Eliminating risk: sit still and do nothing
- Risk avoidance preferences differ between nations
  - History, state of economic development
  - Nature of the economy
  - Willingness and ability to accept the sacrifice
    - Culture, religion
    - Political system, role of media
- The consumer has an own responsibility
- Safety optimum is a political choice serving local needs
  - Road block for global harmonization





#### Challenges to get it right

- Globally uniform requirements
  - Industry and trade policies
  - Local safety optimum preferences
  - Legacy of local laws and standards
  - Local circumstances (climate, geography, ...)
- Level playing field
  - Same rules for local and foreign companies
  - Enforcement: surveillance and penalties
- Efficient rules
  - Proportional safety requirements
  - (Self-) Certification proportional to inherent risk
  - Mutual recognition of credible certifications globally
  - Proportional documentation requirements





#### **Solutions**

- Conclude trade treaties and live up to them
  - WTO
  - Bilateral
- Align requirements internationally
  - Legal regulatory framework
  - What is the optimal, proportional safety level
  - Standards
  - International certification schemes
- Cooperate internationally for enforcement
  - Chain approach
  - Shared expertise, monitoring, control, ICT
  - Exploit all available information
  - Align practices and support a level playing field





# **Opportunities (1)**

- Use international standards as definition of detailed requirements
- Use international conformity assessment schemes
  - Solid accreditation to ensure credibility of certifications
  - Recognize credible certifications from foreign countries
- Enforcement of safety requirements also on exports
  - Focus on companies without solid reputation
- Strongly push forward with the China-EU cooperation on product safety management
  - Joint enforcement along the supply and distribution chains
  - Political dialogue on proportionality of safety
  - Convergence of safety requirements





## **Opportunities (2)**

- Dialogue with business
  - Consultations before law making for better legislation
  - Involve business in transposing international to national standards
- Partner with companies for enforcement
  - Use market insights of companies
    - To find market surveillance attention points
    - To foresee new trends that may require corrective action
- Help less capable companies to obey the law
  - Not all non complying companies are deliberate cheaters
  - Training, centres of competence and support, stimulating organization into business federations





# Thank you for your attention

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