



GLOBALIZATION OF INDUSTRIAL STRATEGY AND PROCUREMENT POLICY

19 March 2009

2nd Panel discussion:

Bilateral agreements, origin, sourcing:

Members States favour bilateralism rather than multilateralism ?

BUSINESSEUROPE

against widespread protectionism

EU need to:

- Oppose rising tariffs and protectionism
- Avoid beggar-thy-neighbour policies (especially US, China and Russia)
- Prevent major regulatory divergences (US, Japan)
- Pursue ambitious trade negotiations



Future of EU Trade Policy

State of Play

■ Multilateral/WTO

– Doha

- Slow progress, reduced ambition

■ Bilateral

– FTA Negotiations

- Korea, Ukraine, India, ASEAN, MERCOSUR, Canada
- Korea: nearing conclusion

– Regulatory Dialogues

- Potential for concrete progress
- US, China, Japan, Russia



Future of EU Trade Policy

BUSINESSEUROPE's future actions

- Multilateral/WTO
 - standstill agreement; early harvest
- Bilateral
 - New bilateral negotiations: Canada, Russia, others?
 - Strengthen regulatory cooperation



Priority issues for ongoing FTA negotiations

- **Korea** Focus: NTBs, Rules of Origin + Services
- **Ukraine** Focus: Administrative capacity
- **India/ASEAN** Slow progress
see Japan/Australian models



China

- Cooperation on Climate change
- Remove trade and investment restrictions
- More commitment to WTO



Russia

- Slower economic growth
- Tension in Energy relations
- Rising protectionism



Transatlantic Economic Council

Focus on:

- Secure Trade/customs
- Regulatory convergence
- Avoiding protectionism



Rules of origin

Revised proposal of November 2008:

- Positive: value-added not single criterion
- Impact on future FTAs crucial

Focus on:

- Proof of origin: no responsibility shift to importers
- Extend cumulation
- Delete direct transportation rules in the long run



 **THANK YOU**

