









5 February 2002

Dear Ms Loyola de Palacio, Vice-President of the European Commission,

CLECAT, ECASBA, ECSA, ESC and UNICE are writing to you as representatives of European industry. Our members create and generate trade, provide logistics and transport services, and are the backbone of the European economy.

We would like to bring to your attention the importance European industry attaches to your proposal for a Directive on Market Access to Port Services, as it includes all related services.

We welcome the European Parliament's vote on 14 November 2001 and we were very encouraged to see their support for the inclusion of self-handling and cargo handling. However, we regret that the European Parliament did not support the inclusion of pilotage and would like to express our belief that the directive must remain intact.

Only in its complete form will the directive truly facilitate the completion of the internal transport market and pave the way for improving the quality and efficiency of port services. This will increase the efficiency of supply chains and support a more prominent role for maritime transport and short-sea shipping, thereby promoting the development of a sustainable transport policy.

Please find attached for your information two letters on the matter, one sent to the Spanish EU Presidency, the other sent to the members of the Transport Council.

If you require any further information, please do not hesitate to contact any of the organisations below.

Yours faithfully,

CLECAT ECASBA ECSA ESC UNICE

I. SørensenU. MasucciA. GuinierA. TraillP. de BuckDirector-GeneralChairmanSecretary GeneralSecretary GeneralSecretary General